

Class D Shares - Retail Net (Unbundled)

### Fund fact sheet date: 31 May 2020

TM home investor fund is the UK's first Financial Conduct Authority regulated residential Property Authorised Investment Fund (PAIF)

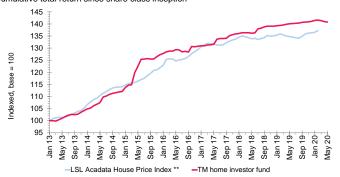
This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

### **Investment Objective**

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. Properties are let under assured shorthold tenancies (AST's) and corporate lets. Investment returns comprise capital growth and rental income. The LSL Acadata House Price Index is used for the purpose of performance comparisons. < Please see below regarding the current suspension of that index >

# Fund v. Performance Comparator \*\*

Cumulative total return since share class inception



Discrete year until end of latest calendar guarter (%)



Cumulative total return (%) over period:

	1m	3m	6m	1y	Зу	5у
TM home investor fund	-0.14	-0.56	-0.07	0.50	6.99	14.93
LSL Acadata House Price Index **	N/A	N/A	N/A	N/A	N/A	N/A

Discrete total return (%) 12 months ending:

	Mar 16	Mar 17	Mar 18	Mar 19	Mar 20
TM home investor fund	12.09	1.94	3.88	2.34	1.29
LSL Acadata House Price Index **	8.64	5.09	2.04	0.58	N/A

Performance of Class D Shares - Retail Net (Unbundled) Accumulation Class, launched 07/01/2013. Prevailing single price\*, net of charges, in GBP with income reinvested net of basic rate income tax. Performance of other classes may vary. Source of all data: Financial Express and LSL Acadata 31/05/2020

\*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual priced, with performance calculated on a bid-to-bid basis.

Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not guaranteed. \*\* LSL Acadata has stated it will not publish its House Price Index for March, April or May owing to low numbers of property transactions.

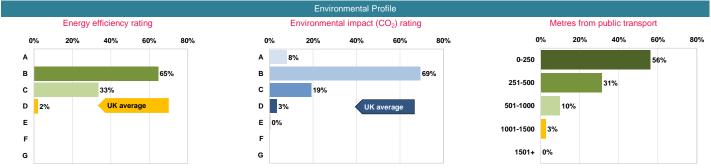
### Property Investment Manager's commentary

May began much as April finished, with the Fund still suspended and estate agencies closed, however there were positive changes as the month progressed. On 14th May it was agreed by the RICS that, subject to the valuer's agreement, the material uncertainty clause could be removed from three asset types including certain long income structures, with this being extended to two further asset types including rented social housing owned by housing associations on 21st May. Although there are no indicators of when the clause will be removed for private residential valuations, we see it as a positive that each property sector is now being assessed on an individual basis.

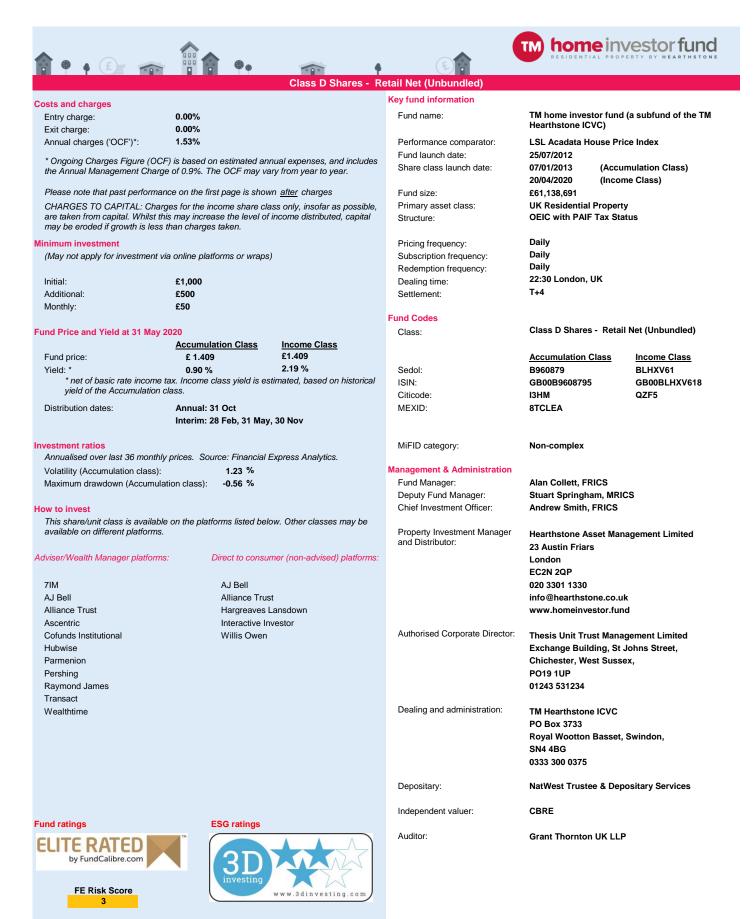
On 12th May, the Government informed estate agencies in England that they could open the next day, subject to social distancing guidelines. Agents spent the first few days rearranging offices and setting up appropriate health and safety measures, but by Monday 18th May, they were open for business. As mentioned last month, enquiries to local agents increased markedly towards the end of April in anticipation of Lockdown easing, and this continued into May with agents reporting high levels of instructions and enquiries as soon as their offices re-opened, stating that they see this as pent-up demand from the closure of offices. Positive signs thus far.

The Fund's May property valuation was down 0.14% on April as the flats in Wembley flats were downvalued by 1%. The Fund's occupancy at the end of May was c.90%, but 11 of the 21 vacant units are in the development we had just purchased prior to the enforced Lockdown, and one further property is for sale. As such, excluding these 12 units, occupancy stands at 95.5%. The Fund collected 98% of rent demanded in May, up from 96% in April. We are working very hard alongside our property managers Touchstone to help any tenants that have been impacted by Covid-19, setting up payment plans, deferring rent reviews and agreeing rent holidays where appropriate. It is encouraging that most of our tenants want to pay their rent in full and, once in receipt of government financial aid, they immediately settle their arrears.

Portfolio Facts							
Fund asset allocation		Top 10 property holdi	Top 10 property holdings			Property portfolio metrics	
Cash or equivalent	17.34%	Holding	Units	Value	Flats	94	
Property - North West	5.52%	Quadrant Court, Wembley, London HA9	22	£7,442,500	Terraced	51	
Property - North East	0.00%	Wickhurst Green, Horsham, RH12	14	£4,505,000	Semi	46	
Property - Yorks & Humber	0.92%	The Limes, Nottingham, NG8	18	£3,780,000	Detached	12	
Property - South East	21.68%	Spectrum, Blackfriars Road, Manchester M3	17	£3,015,000	Total number of properties	203	
Property - South West	6.93%	Crocketts Lane, Smethwick, B66	11	£2,555,000			
Property - Wales	0.00%	King Georges Park, Rowhedge, CO5	8	£2,425,000	Average property value	£247,721	
Property - Scotland	3.19%	Rea Road, Northfield, Birmingham. B31	14	£1,835,000	0 1 1 3		
Property - East of England	12.16%	Portland View, Bristol, BS2	6	£1,715,000	Average tenant stay	27 months	
Property - East Midlands	8.47%	Henmead House, Haywards Heath, RH16	6	£1,695,000	, , , , , , , , , , , , , , , , , , ,		
Property - West Midlands Property - London	9.21% 14.58%	Mansion House, Colchester, CO2	10	£1,492,000	1 year ave. occupancy (% of income)	94.29%	



All charts show the property portfolio by percentage of property units. Sources: Hearthstone and Ministry of Housing, Communities & Local Government.



## Important information

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited. Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default. Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

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