# Fund fact sheet date: 31 August 2018

TM home investor fund is the UK's first Financial Conduct Authority authorised residential Property Authorised Investment Fund (PAIF)

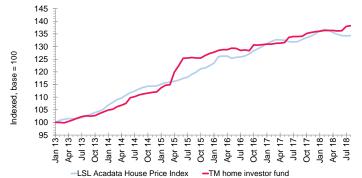
This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

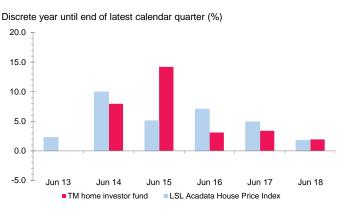
#### **Investment Objective**

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. These properties are let under assured shorthold tenancy agreements (AST's) and corporate lets. Investment returns comprise capital growth and rental income.

### Fund v. Benchmark

Cumulative total return since share class inception





Cumulative total return (%) over period:

	1m	3m	6m	1у	Зу	5y
TM home investor fund	0.22	1.54	1.39	3.21	10.02	34.76
LSL Acadata House Price Index	0.06	-0.36	-1.80	1.78	12.82	30.93

Discrete total return (%) 12 months ending:

	Jun 14	Jun 15	Jun 16	Jun 17	Jun 18
TM home investor fund	7.96	14.19	3.11	3.40	1.94
LSL Acadata House Price Index	10.00	5.12	7.08	4.94	1.82

Performance of Class D Shares - Retail Net (Unbundled) Accumulation, launched 07/01/2013. Prevailing single price\*, net of charges, in GBP with net income reinvested. Performance of other classes may vary. Source of all data: Financial Express and LSL Acadata 31/08/2018 \*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual

priced, with performance calculated on a bid-to-bid basis. Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not

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### Property Investment Advisor's commentary

The portfolio continues to perform well. The independent monthly valuation shows increases in the fund's assets in Northfield, Birmingham, and also on some of the Wembley units. The rest of the portfolio remained stable during the month. We have seen no falls in values reported by the Independent Valuer. During the month, the sale of one property in Magor, South Wales, was completed. Overall, the fund's carefully constructed regional portfolio of modern houses continues to outperform the national averages.

LSL Acadata reported that the annual change in house prices remains steady at 1.8%. This is below inflation of 2.3% (CPI) which means that, in real terms, house prices have become more affordable. Transactions across England and Wales are estimated to be 79,900 by LSL Acadata - a small fall of around 0.1% compared to July.

The national picture on average house prices masks differences across the regions and unitary authority areas. Some notable examples of this are West and East Midlands showing year on year growth of 2.9% and 2.7% respectively, and the North East increasing by 2.6%. London, whilst starting the year as the lowest performing region, now tops the regional performance table at 3.6% annual increase in average house price.

Rental demand remains strong with over 99% of properties occupied at the end of August, including let and reserved properties. In Nottingham we are seeing rents 10% higher than the valuations when we agreed to buy the last 6 houses at The Limes. At Rowhedge Village, Colchester, 6 of the 8 new houses are already let, and one tenancy agreed to start in September.

The RICS Survey shows that the Tenant Demand indicator has risen to a positive balance of +22% which is its highest since October 2016. Supply of rented homes, however, is negative at -18% with a drop in instructions in virtually all parts of the country. This is put down to the changes in the tax treatment of income for individual investors. As a result, RICS project increases in rents of around 15% over five years. With a portfolio of well located modern houses and flats, we expect the Fund will benefit from this trend.

Portfolio Facts			
Fund asset allocation			
Cash or equivalent	6.45%		
Property - North West	6.46%		
Property - North East	0.34%		
Property - Yorks & Humber	2.22%		
Property - South East	25.73%		
Property - South West	8.38%		
Property - Wales	0.00%		
Property - Scotland	3.24%		
Property - East of England	15.37%		
Property - East Midlands	9.33%		
Property - West Midlands	5.71%		
Property - London	16.77%		

Top 10 property holdings					
Holding	Units	Value			
Quadrant Court, Wembley, London HA9	23	£7,655,000			
Wickhurst Green, Horsham, RH12	14	£4,550,000			
The Limes, Nottingham, NG8	18	£3,730,000			
Spectrum, Manchester M3	17	£2,910,000			
King Georges Park, Rowhedge, CO5	8	£2,530,000			
Mansion House, Colchester, CO2	16	£2,290,000			
Rea Road, Northfield, Birmingham. B31	14	£1,900,000			
Henmead House, Haywards Heath, RH16	6	£1,845,000			
Portland View, Bristol, BS2	6	£1,755,000			
Pandora Close, Locks Heath, SO31	4	£1,300,000			

Property portfolio metric	cs
Flats	101
Terraced	46
Semi	41
Detached	18
Total number of properties	206
Average property value	£246,717
Average tenant stay	21 months
12 month average occupancy rate	93.91%
(% of income)	

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			RESIDENTIAL PROPERTY BY HEARTHSTONE
	Class D Shares - Re	tail Not (Unbundlod)	
	Class D Shales - Ne		
Costs and charges		Key fund information	
Entry charge:	0.00%	Fund name:	TM home investor fund (a subfund of the TM
Exit charge:	0.00%		Hearthstone ICVC)
Annual charges ('OCF')*:	1.61%	Benchmark:	LSL Acadata House Price Index
		Fund launch date:	25/07/2012 07/01/2013
	nual expenses, and includes the Annual	Share class launch date: Fund size:	£54,590,321
Management Charge of 0.9%. T	he OCF may vary from year to year.	Share/unit class size:	£3,145,325
	an an the first serve is shown often shown	Primary asset class:	UK Residential Property
Please note that past performan	ce on the first page is shown <u>after</u> charges	Structure:	OEIC with PAIF Tax Status
		Distribution type:	Accumulation
Minimum investment		Pricing frequency:	Daily
(May not apply for investment vi	a online platforms or wraps)	Subscription frequency:	Daily
Initial:	C1 000	Redemption frequency:	Daily 22:30
Additional:	£1,000 £500	Dealing time: Settlement:	ZZ.30 T+4
Monthly:	£50	Settlement.	114
Working.	200	Fund Codes	
Price and Yield at 31 August 201	8	Class:	Class D Shares - Retail Net (Unbundled)
Fund price:	£ 1.384		
Estimated yield:	0.83 % (net)	MiFID category:	Non-complex
Distribution dates:	Annual: 31 Oct	Sedol:	B960879
	Interim: 28 Feb, 31 May, 30 Nov	ISIN:	GB00B9608795
Investment action		Citicode:	I3HM
Investment ratios Annualised over last 36 monthly	prices	MEXID:	8TCLEA
Source: Financial Express Analy		Management & Administration	
,,		Fund Manager:	Alan Collett, FRICS
Volatility:	1.64 %	Chief Investment Officer:	Andrew Smith, FRICS
Maximum drawdown:	-0.86 %		
		Property Investment Adviser	Hearthstone Asset Management Limited
Hannels Survey		and Distributor:	23 Austin Friars
How to invest	on the platforms listed below. Other classes may be		London EC2N 2QP
available on different platforms.	on the platomis listed below. Other classes may be		020 3301 1330
			info@hearthstone.co.uk
Adviser/Wealth Manager platforms	: Direct to consumer (non-advised)		
	platforms:	Authorised Corporate Director:	Thesis Unit Trust Management Limited
AJ Bell	AJ Bell		Exchange Building, St Johns Street,
Allfunds	Alliance Trust		Chichester, West Sussex,
Alliance Trust	Hargreaves Lansdown		PO19 1UP
Ascentric Cofunds Institutional	Interactive Investor Willis Owen		01243 531234
Hubwise	Willis Owen	Dealing and administration:	TM Hearthstone ICVC
Pershing			PO Box 3733
Parmenion			Royal Wootton Basset, Swindon,
Raymond James			SN4 4BG
Transact			0333 300 0375
		Depositary:	NatWest Trustee & Depositary Services
		Independent valuer:	CBRE
		Auditor:	Grant Thornton UK LLP

**TM** home investor fund

Fund ratings





FE Risk Score 14



## Important information

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited. Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default. Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

Hearthstone Investments PLC is the parent company of the Hearthstone Investments Group. Regulated business is carried out by Hearthstone Asset Management Limited. Hearthstone Asset Management Limited is an appointed representative of Thesis Asset Management Limited which is authorised and regulated by the Financial Conduct Authority (114354). Hearthstone Investments PLC (06379066) and Hearthstone Asset Management Limited (07458920) are both registered in England and Wales. The registered office for both companies is c/o Bridgehouse Company Secretaries, 1-2 Faulkners Alley, Cowcross Street, London EC1N 6DD.