

### Fund fact sheet date: 31 December 2020

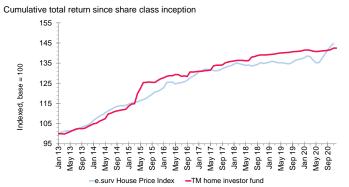
TM home investor fund is the UK's first Financial Conduct Authority regulated residential Property Authorised Investment Fund (PAIF)

This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

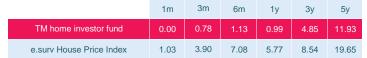
#### Investment Objective

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. Properties are let under assured shorthold tenancies (AST's) and corporate lets. Investment returns comprise capital growth and rental income. The e.surv House Price Index (previously known as LSL Acadata) is used for the purpose of performance comparisons.

## Fund v. Performance Comparator



Cumulative total return (%) over period:



Discrete year until end of latest calendar quarter (%)



Discrete total return (%) 12 months ending:

|                          | Dec 16 | Dec 17 | Dec 18 | Dec 19 | Dec 20 |
|--------------------------|--------|--------|--------|--------|--------|
| TM home investor fund    | 2.75   | 3.90   | 2.35   | 1.44   | 0.99   |
| e.surv House Price Index | 6.21   | 3.35   | 1.00   | 1.46   | N/A    |

Performance of Class D Shares - Retail Net (Unbundled) Accumulation Class, launched 07/01/2013. Prevailing single price\*, net of charges, in GBP with income reinvested net of basic rate income tax. Performance of other classes may vary. Source of all data: Financial Express 31/12/2020 and e.surv 30/11/2020 unless stated otherwise.

\*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual priced, with performance calculated on a bid-to-bid basis.

Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not guaranteed.

# **Property Investment Manager's commentary**

December saw a continuation of a strong housing market across the UK, with annual growth of c.6%. Headline house price growth figures continue to be driven by the premium end of the market (as opposed to 'mid-market' in which the Fund invests) with buyers seeking larger properties and more outdoor space having reassessed their living and work situations during the Covid pandemic, and these buyers tend not to be reliant on large mortgages. The e.surv house price index records positive annual growth in all regions. The Fund's properties, however, had no increase in valuation in December, giving a cumulative increase of 1.02% on its properties over the last seven months. As mentioned in previous commentaries, valuation guidelines stipulate that when valuing a property, transaction prices of comparable properties are only relevant if contracts have exchanged on those sales, and this can sometimes result in the Fund's portfolio lagging movements in the market. The Standing Independent Valuer, CBRE, continues to keep a close watch on activity on comparable properties to those held by the Fund, but with the Christmas break there was less time for deals to go through, but the expectation is that more comparable valuation data will become available in January 2021. The latest 'lockdowns' across the UK permit the housing market to remain open for sales, purchases and lettings, and for housebuilders to continue construction of new homes.

The Fund once again demonstrated the resilience of the residential sector with rent collection at c.98% in December, taking the average monthly collection to 97.9% since the start of the Covid-19 crisis, and in significant contrast to the commercial property funds. We are also seeing occupancy in the portfolio hold steady at percentages in the high nineties, which is also contributing to the continued high levels of monetary rent collection.

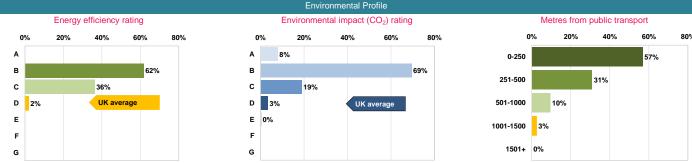
We recently established a shortlist of developments in the North West and Yorkshire, the targets for our next acquisition in 2021. Our focus is on 2- and 3-bedroom houses with gardens and we are now entering the more detailed due diligence phase.

# Portfolio Facts

| Fund asset allocation      |        |  |  |  |  |
|----------------------------|--------|--|--|--|--|
| Cash or equivalent         | 14.08% |  |  |  |  |
| Property - North West      | 5.83%  |  |  |  |  |
| Property - North East      | 0.00%  |  |  |  |  |
| Property - Yorks & Humber  | 0.95%  |  |  |  |  |
| Property - South East      | 22.40% |  |  |  |  |
| Property - South West      | 7.20%  |  |  |  |  |
| Property - Wales           | 0.00%  |  |  |  |  |
| Property - Scotland        | 3.26%  |  |  |  |  |
| Property - East of England | 12.38% |  |  |  |  |
| Property - East Midlands   | 8.76%  |  |  |  |  |
| Property - West Midlands   | 10.24% |  |  |  |  |
| Property - London          | 14.91% |  |  |  |  |

| Top 10 property holdings                  |       |            |  |  |  |
|-------------------------------------------|-------|------------|--|--|--|
| Holding                                   | Units | Value      |  |  |  |
| Quadrant Court, Wembley, London HA9       | 22    | £7,442,500 |  |  |  |
| Wickhurst Green, Horsham, RH12            | 14    | £4,505,000 |  |  |  |
| The Limes, Nottingham, NG8                | 18    | £3,820,000 |  |  |  |
| Spectrum, Blackfriars Road, Manchester M3 | 17    | £3,115,000 |  |  |  |
| Crocketts Lane, Smethwick, B66            | 13    | £3,015,000 |  |  |  |
| King Georges Park, Rowhedge, CO5          | 8     | £2,425,000 |  |  |  |
| Rea Road, Northfield, Birmingham. B31     | 14    | £1,835,000 |  |  |  |
| Portland View, Bristol, BS2               | 6     | £1,715,000 |  |  |  |
| Henmead House, Haywards Heath, RH16       | 6     | £1,695,000 |  |  |  |
| Pandora Close, Locks Heath, SO31          | 4     | £1,360,000 |  |  |  |
|                                           |       |            |  |  |  |

| Property portfolio metrics             |           |  |  |  |  |
|----------------------------------------|-----------|--|--|--|--|
| Flats                                  | 93        |  |  |  |  |
| Terraced                               | 51        |  |  |  |  |
| Semi                                   | 48        |  |  |  |  |
| Detached                               | 12        |  |  |  |  |
| Total number of properties             | 204       |  |  |  |  |
| Average property value                 | £250,446  |  |  |  |  |
| Average tenant stay                    | 27 months |  |  |  |  |
| 1 year ave. occupancy<br>(% of income) | 91.77%    |  |  |  |  |







## Class D Shares - Retail Net (Unbundled)

## Costs and charges

Entry charge: 0.00% 0.00% Exit charge: Annual charges ('OCF')\*: 1.54%

\* Ongoing Charges Figure (OCF) is based on estimated annual expenses, and includes the Annual Management Charge of 0.9%. The OCF may vary from year to year.

Please note that past performance on the first page is shown after charges

CHARGES TO CAPITAL: Charges for the income share class only, insofar as possible, are taken from capital. Whilst this may increase the level of income distributed, capital may be eroded if growth is less than charges taken.

### **Vinimum investment**

(May not apply for investment via online platforms or wraps)

£1,000 Initial: Additional: £500 Monthly: £50

#### Fund Price and Yield at 31 December 2020

**Accumulation Class Income Class** £1.426 Fund price: £ 1.426 Yield: \* 0.69 % 1.99 %

\* net of basic rate income tax. Income class yield is estimated, based on historical

vield of the Accumulation class.

Annual: 31 Oct

Interim: 28 Feb, 31 May, 30 Nov

## Investment ratios

Annualised over last 36 monthly prices. Source: Financial Express Analytics.

Volatility (Accumulation class): 0.84 % Maximum drawdown (Accumulation class): -0.56 %

## How to invest

This share/unit class is available on the platforms listed below. Other classes may be

available on different platforms.

#### Adviser/Wealth Manager platforms: Direct to consumer (non-advised) platforms:

7IM AJ Bell A.I Rell Alliance Trust Alliance Trust Hargreaves Lansdown Ascentric Interactive Investor Aviva Willis Owen

Hubwise Parmenion Pershina Raymond James Transact

Wealthtime

**Fund ratings** 

**FE Risk Score** 

Cofunds Institutional

ESG ratings

w.3dinvesting.co

Key fund information

TM home investor fund (a subfund of the TM Fund name:

Hearthstone ICVC)

e.surv House Price Index Performance comparator:

25/07/2012 Fund launch date:

Share class launch date: 07/01/2013 (Accumulation Class)

20/04/2020 (Income Class)

Fund size: £59.755.587

**UK Residential Property** Primary asset class: **OEIC** with PAIF Tax Status Structure:

Daily Pricing frequency: Daily Subscription frequency: Daily Redemption frequency:

22:30 London, UK Dealing time:

Settlement:

**Fund Codes** 

Class D Shares - Retail Net (Unbundled) Class:

Income Class Accumulation Class Sedol: B960879 BLHXV61 ISIN: GB00B9608795 GB00BLHXV618

**ІЗНМ** QZF5 Citicode:

8TCLEA MEXID:

MiFID category: Non-complex

#### Management & Administration

Stuart Springham, MRICS Fund Manager: Chief Investment Officer: Andrew Smith, FRICS

Investment Committee: Cedric Bucher

Alan Collett, FRICS Andrew Smith, FRICS Stuart Springham, MRICS

Darren Stent

Property Investment Manager

and Distributor:

**Hearthstone Asset Management Limited** 

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www.homeinvestor.fund

Authorised Corporate Director: Thesis Unit Trust Management Limited

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PO19 1UP 01243 531234

Dealing and administration: TM Hearthstone ICVC

PO Box 3733

Royal Wootton Basset, Swindon,

SN4 4BG 0333 300 0375

Depositary: NatWest Trustee & Depositary Services

Independent valuer: **CBRE** 

Auditor: Grant Thornton UK LLP

# Important information

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited. Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default. Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

Hearthstone Investments Ltd is the parent company of the Hearthstone Investments Group. Regulated business is carried out by Hearthstone Asset Management Limited. Hearthstone Asset Management Limited is an appointed representative of Thesis Asset Management Limited which is authorised and regulated by the Financial Conduct Authority (114354). Hearthstone Investments Ltd (06379066) and Hearthstone Asset Management Limited (07458920) are both registered in England and Wales. The registered office for both companies is c/o Waterstone Company Secretaries Ltd Third Floor, 5 St. Bride Street, London, United Kingdom, EC4A 4AS.