

### Class G Shares - Institutional Net Income

#### Fund fact sheet date: 31 October 2020

TM home investor fund is the UK's first Financial Conduct Authority regulated residential Property Authorised Investment Fund (PAIF)

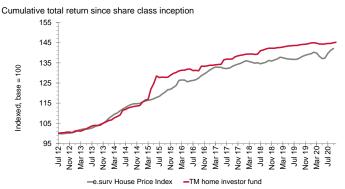
This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

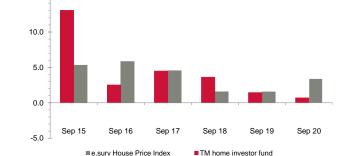
#### **Investment Objective**

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. Properties are let under assured shorthold tenancies (AST's) and corporate lets. Investment returns comprise capital growth and rental income. The e.surv House Price Index (previously known as LSL Acadata) is used for the purpose of performance comparisons.

15.0

### Fund v. Performance Comparator





Cumulative total return (%) over period:

	1m	3m	6m	1y	Зу	5у
TM home investor fund	0.18	0.41	0.58	0.76	5.21	13.61
e.surv House Price Index	0.66	3.43	1.59	3.41	6.65	18.01

Discrete total return (%) 12 months ending:

Discrete year until end of latest calendar quarter (%)

	Sep 16	Sep 17	Sep 18	Sep 19	Sep 20
TM home investor fund	2.52	4.49	3.62	1.45	0.70
e.surv House Price Index	5.83	4.55	1.57	1.54	3.41

Performance of Class G Shares - Institutional Net Income Class, launched 25/07/2012. Prevailing single price\*, net of charges, in GBP with income reinvested net of basic rate income tax. Performance of other classes may vary. Source of all data: Financial Express 31/10/2020 and e.surv 30/09/2020 unless stated otherwise.

\*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual priced, with performance calculated on a bid-to-bid basis.

Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not guaranteed.

# **Property Investment Manager's commentary**

The housing market continued to flourish in October, with Zoopla reporting annual house price growth at a two-year high of +3%, up from 1.1% in 2019, and e-surv (formerly LSL Acadata) reporting a 3.4% increase. Zoopla also stated that the sales pipeline is up 50% year-on-year and 44% above pre-Covid levels. This increased activity has again been reflected in the Fund's property portfolio which increased in value for the fifth consecutive month - up 0.12% for October, giving a cumulative increase of 0.48% over the last five months.

Some of the current headline house price index figures are driven by the premium end of the market which will be less relevant to the mainstream homes held in the TM home investor fund. The Standing Independent Valuer, CBRE, is keeping a close watch on the fast-changing picture of the UK housing market and the implications on the Fund's portfolio, but it is worth noting that the RICS Red Book guidelines stipulate that, when valuing a property, transaction prices of comparable properties are only relevant if contracts have exchanged on those sales. Current high transaction levels are causing some delays in the transaction process so, even if there are indications of rising prices from agreed sales in the market, these can't be factored into the Fund's valuations until sales of comparable properties reach exchange of contracts.

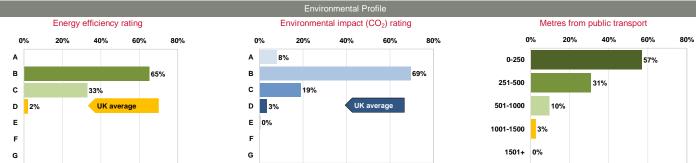
The resilience of the residential sector was demonstrated again in October with the Fund collecting 98.25% of rent demanded, taking the average monthly collection to 97.6% since the start of the Covid crisis, and in significant contrast to the commercial property funds. We are also seeing the number of vacancies within the portfolio continue to fall, with occupancy, excluding a small number of properties for sale, now back up to 98% (from a low of 90% at the height of the pandemic) resulting in the highest monetary rent collection for 2020. In short, valuation up, rent collection up: a positive start to Q4. Importantly, despite England entering a second 'lockdown' from 5th November, the housing market remains open for house building, sales, lettings, and associated services - unlike the situation in March this year.

# Portfolio Facts

Fund asset allocation				
Cash or equivalent	14.99%			
Property - North West	5.63%			
Property - North East	0.00%			
Property - Yorks & Humber	0.94%			
Property - South East	22.19%			
Property - South West	7.08%			
Property - Wales	0.00%			
Property - Scotland	3.25%			
Property - East of England	12.27%			
Property - East Midlands	8.64%			
Property - West Midlands	10.17%			
Property - London	14.83%			

Top 10 property holdings				
Holding	Units	Value		
Quadrant Court, Wembley, London HA9	22	£7,442,500		
Wickhurst Green, Horsham, RH12	14	£4,505,000		
The Limes, Nottingham, NG8	18	£3,780,000		
Spectrum, Blackfriars Road, Manchester M3	17	£3,015,000		
Crocketts Lane, Smethwick, B66	13	£3,015,000		
King Georges Park, Rowhedge, CO5	8	£2,425,000		
Rea Road, Northfield, Birmingham. B31	14	£1,835,000		
Portland View, Bristol, BS2	6	£1,715,000		
Henmead House, Haywards Heath, RH16	6	£1,695,000		
Pandora Close, Locks Heath, SO31	4	£1,360,000		

Property portfolio metrics				
Flats	93			
Terraced	51			
Semi	48			
Detached	12			
Total number of properties	204			
Average property value	£249,076			
Average tenant stay	27 months			
1 year ave. occupancy (% of income)	92.26%			





### Class G Shares - Institutional Net Income

Costs and charges

Please contact Hearthstone for current terms Entry charge: 0.50% and discounts on institutional classes 0.00% Exit charge:

Annual charges ('OCF')\*: 1.39%

\* Ongoing Charges Figure (OCF) is based on estimated annual expenses, and includes the Annual Management Charge of 0.75%. The OCF may vary from year to year.

Please note that past performance on the first page is shown after charges

Minimum investment

(May not apply for investment via online platforms or wraps)

£100,000 Initial: Additional: £100.000 Monthly: n/a

Fund Price and Yield at 31 October 2020

£ 1,299 Fund price: Historical yield: \* 0.88 %

\* net of basic rate income tax

Annual: 31 Oct Distribution dates:

Interim: 28 Feb, 31 May, 30 Nov

Investment ratios

Annualised over last 36 monthly prices. Source: Financial Express Analytics.

Volatility: 0.81 % Maximum drawdown: -0.49 %

This share/unit class is available on the platforms listed below. Other classes may be

available on different platforms.

Adviser/Wealth Manager platforms: Direct to consumer (non-advised) platforms:

**ESG** ratings

AJ Bell 7IM

A.I Rell Pershing Raymond James Transact Wealthtime

**Fund ratings** 

FE Risk Score

Key fund information

Fund name: TM home investor fund (a subfund of the TM

Hearthstone ICVC)

Performance comparator: e.surv House Price Index

25/07/2012 Fund launch date: Share class launch date: 25/07/2012

Fund size: £59.345.481

Primary asset class: **UK Residential Property OEIC** with PAIF Tax Status Structure:

Daily Pricing frequency: Daily Subscription frequency: 1st Redemption frequency:

22:30 London. UK Dealing time:

Settlement:

**Fund Codes** 

Class G Shares - Institutional Net Income Class:

Sedol: B76WFY7 ISIN: **GB00B76WFY75** 112K Citicode:

MEXID: 8TDENT

MiFID category: Non-complex

**Management & Administration** 

Fund Manager: Stuart Springham, MRICS Chief Investment Officer: Andrew Smith, FRICS

Cedric Bucher Investment Committee: Alan Collett, FRICS

Andrew Smith, FRICS Stuart Springham, MRICS

Darren Stent

Property Investment Manager

**Hearthstone Asset Management Limited** and Distributor: 23 Austin Friars

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01243 531234

Dealing and administration: TM Hearthstone ICVC

PO Box 3733

Royal Wootton Basset, Swindon,

SN4 4BG 0333 300 0375

Depositary: NatWest Trustee & Depositary Services

CBRE Independent valuer:

Grant Thornton UK LLP Auditor:

# Important information

www.3dinvesting.com

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited. Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default. Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

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