



Fund fact sheet date: 31 October 2018

TM home investor fund is the UK's first Financial Conduct Authority authorised residential Property Authorised Investment Fund (PAIF)

This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

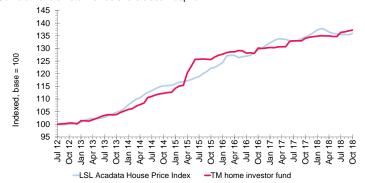
Investment Objective

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. These properties are let under assured shorthold tenancy agreements (AST's) and corporate lets. Investment returns comprise capital growth and rental income.

Fund v. Benchmark

Important: Simulated past performance - see footnotes

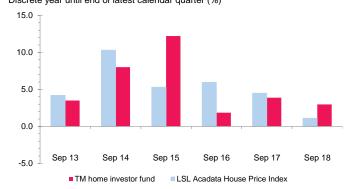




Cumulative total return (%) over period:

	1m	3m	6m	1y	Зу	5у
TM home investor fund	0.22	0.67	1.73	2.42	9.27	32.20
LSL Acadata House Price Index	0.41	0.34	-0.40	1.02	11.25	29.80

Discrete year until end of latest calendar quarter (%)



Discrete total return (%) 12 months ending:

	Sep 14	Sep 15	Sep 16	Sep 17	Sep 18
TM home investor fund	8.01	12.21	1.85	3.88	2.97
LSL Acadata House Price Index	10.31	5.31	5.96	4.50	1.12

Simulated past performance: Returns data for Class B shares (launched 26/07/2012) shown above in lieu of data for Class X, as Class X was not launched until 13/07/2018. Class X has lower annual charges than Class B (Class X OCF 1.81% p.a. and Class B OCF 2.21% p.a.); the above information has not been adjusted to account for this difference. Lower charges may result in higher returns, which may in turn result in a higher tax liability. Taxation will depend on your personal circumstances - please consult your tax/financial adviser.

Performance basis: Prevailing single price*, net of charges, in GBP with net income reinvested. Performance of other share classes may vary.

*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual priced, with performance calculated on a bid-to-bid basis. Source of data: Financial Express and LSL Acadeta.

Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not guaranteed.

Property Investment Advisor's commentary

LSL Acadata records a national price rise of 0.4% in October, again with significant regional variations. Where affordability remains good, volume of transactions, and prices remain strong, such as in the Midlands. The Fund's properties in Nottingham, for example, remain popular and fully let, with one new letting showing rental growth from when first acquired Last year. Overall the fund's portfolio continues to outperform the Acadata House Price Index.

Where affordability is stretched such as in the South East and East, there have been small falls or rises, but no clear trend. London remains a Curates Egg, with some Boroughs such as Brent, where the Fund's flats at Wembley Park are located, seeing a rise of 2.4% while Hammersmith and Fulham saw a fall of 4%.

The fund completed on the sale of one apartment in Wembley for £305,000 in the last week of October. This was purchased in February 2013 for £197,500 showing an uplift over that period of 54.43%. We originally purchased 34 units in Quadrant Court in Wembley Park with 22 remaining in our overall holdings.

Although volumes of sales and purchases disappoint estate agents, there are still over 75,000 transactions a month, far from a poor market. The Fund has sold one flat in October, achieving just over the valuation figure and has three more sales agreed, all at +/- 1% of the independent valuation.

The RICS monthly survey shows continuing strong rental demand and an expectation of rental growth of around 2% next year, which seems sensible with ONS reporting average earnings growing at 2.7% pa.

Portfolio Facts

Fund asset allocation				
Cash or equivalent	10.09%			
Property - North West	6.25%			
Property - North East	0.33%			
Property - Yorks & Humber	2.16%			
Property - South East	24.81%			
Property - South West	8.18%			
Property - Wales	0.00%			
Property - Scotland	3.13%			
Property - East of England	14.93%			
Property - East Midlands	8.99%			
Property - West Midlands	5.50%			
Property - London	15.63%			

Top 10 property holdings				
Holding	Units	Value		
Quadrant Court, Wembley, London HA9	22	£7,350,000		
Wickhurst Green, Horsham, RH12	14	£4,550,000		
The Limes, Nottingham, NG8	18	£3,730,000		
Spectrum, Blackfriars Road, Manchester M3	17	£2,910,000		
King Georges Park, Rowhedge, CO5	8	£2,530,000		
Mansion House, Colchester, CO2	16	£2,370,000		
Rea Road, Northfield, Birmingham. B31	14	£1,900,000		
Henmead House, Haywards Heath, RH16	6	£1,845,000		
Portland View, Bristol, BS2	6	£1,755,000		
Pandora Close, Locks Heath, SO31	4	£1,300,000		

Property portfolio metrics				
Flats	100			
Terraced	46			
Semi	41			
Detached	18			
Total number of properties	205			
Average property value	£247,095			
Average tenant stay	21 months			
12 month average occupancy rate (% of income)	94.16%			





PAIF Class X - Retail (Net)

Costs and charges

0.00% Entry charge: 0.00% Exit charge: Annual charges ('OCF')*: 1.81%

* OCF, which may vary from year to year, is based on estimated annual expenses and includes the Annual Management Charge of 1.1%. For this share class, it also includes a product charge of 0.20% p.a., paid to WealthKernel for the service they provide for the online investment portal at https://homeinvestor.wealthkernel.com

Please note that past performance on the first page is shown after charges

Minimum investment

(May not apply for investment via online platforms or wraps)

£100 Initial: Additional: £100

Price and Yield at 31 October 2018

Fund price: £ 1.359

n/a - launched 13/07/2018 Estimated yield:

Distribution dates: Annual: 31 Oct

Interim: 28 Feb, 31 May, 30 Nov

Investment ratios

Annualised over last 36 monthly prices. Source: Financial Express Analytics.

Volatility: 1.64 % Maximum drawdown: -0.86 %

How to invest

This share/unit class is available on the platforms listed below. Other classes may be available on different platforms.

Adviser/Wealth Manager platforms:

Direct to consumer (non-advised)

platforms:

This share class is currently only available on the WealthKernel online investment portal which can be accessed via https://homeinvestor.wealthkernel.com

Key fund information

TM home investor fund (a subfund of the TM Fund name:

Hearthstone ICVC)

Benchmark: LSL Acadata House Price Index

25/07/2012 Fund launch date: Share class launch date: 13/07/2018 £56.614.890 Fund size:

UK Residential Property Primary asset class: Structure: **OEIC** with PAIF Tax Status

Distribution type: Accumulation

Daily Pricing frequency: Subscription frequency: Daily Redemption frequency: Daily

Dealing time: 22:30 London, UK

Settlement: T+4

Fund Codes

Class X Shares - Retail Class:

MiFID category: Non-complex BFZ58Z5 Sedol: GB00BFZ58Z57 ISIN: Citicode: P9JT MEXID: THOSL

Management & Administration

Fund Manager: Alan Collett, FRICS

Chief Investment Officer: Andrew Smith, FRICS

Property Investment Adviser **Hearthstone Asset Management Limited** and Distributor:

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020 3301 1330 info@hearthstone.co.uk

Authorised Corporate Director: **Thesis Unit Trust Management Limited**

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Chichester, West Sussex,

PO19 1UP 01243 531234

Dealing and administration: TM Hearthstone ICVC

PO Box 3733

Royal Wootton Basset, Swindon,

SN4 4BG 0333 300 0375

Depositary: NatWest Trustee & Depositary Services

Independent valuer: **CBRE**

Auditor: Grant Thornton UK LLP

Fund ratings





FE Risk Score 12

Important information

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited. Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default. Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

Hearthstone Investments PLC is the parent company of the Hearthstone Investments Group. Regulated business is carried out by Hearthstone Asset Management Limited. Hearthstone Asset Management Limited is an appointed representative of Thesis Asset Management Limited which is authorised and regulated by the Financial Conduct Authority (114354). Hearthstone Investments PLC (06379066) and Hearthstone Asset Management Limited (07458920) are both registered in England and Wales. The registered office for both companies is c/o Bridgehouse Company Secretaries, 1-2 Faulkners Alley, Cowcross Street, London EC1N 6DD.